



CUYAHOGA VALLEY  
CAREER CENTER

## Cuyahoga Valley Career Center

Job Posting #4319

**Job Posting Date:** 5/10/2022

**Employer Information:** Ohio CAT  
**Contact:** Ms. Eileen Toghill  
3993 East Royalton Road  
Broadview Heights, Ohio 44147  
**Phone:** 440-838-7321 **Ext:**  
**E-mail:** [etoghill@ohio-cat.com](mailto:etoghill@ohio-cat.com)

**Main Business:** Heavy Equipment Sales

**Job Title:** Inside Sales Ohio CAT

**Full/Part-time:** Full-Time **Job Hours:** 8:00-5:00

**Job Duties:** This individual is directly responsible for CAT Electric Power Generation emergency standby sales, 200kW and below. Responsibilities include lead generation, organizing and executing a bid calendar, preparation of market-competitive product proposals, and tenacious follow-up. The position will support the efforts of outside sales representatives and will be tasked with tracking and improving market awareness, participation rates, and won/loss ratios.

B.S. degree preferred, other 4-year degree considered. Technical sales experience required, with a proven record of accomplishment. Strong mechanical and electrical aptitude. Must have skills to read and interpret one-line diagrams and written specifications. Must live or be willing to relocate to work from the Cleveland office.

**Compensation:** Open

**Special Notes / Additional Information:**  
<https://www.ohio-cat.com/about-us/careers/>

**PLEASE APPLY DIRECTLY THROUGH EMPLOYER FOR THIS POSITION**

**Minimum Age  
Requirement?**

18

**How to Contact:** Apply Online

**Seeking:** CVCC Alumni, Adult /Job Seeker

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